

THE  
**PUBLISHERS' WEEKLY**

*AMERICAN BOOK-TRADE JOURNAL*

WITH WHICH IS INCORPORATED THE

**American Literary Gazette and Publishers' Circular**

ESTABLISHED IN THE YEAR 1852

---

VOL. XCIII

JANUARY—JUNE, 1918

June 29, 1918

---

NEW YORK  
OFFICE OF THE PUBLISHERS' WEEKLY  
1918

A  
A  
A  
A  
A  
A  
A

-  
-  
-  
-

A  
A  
A

-  
-

A

Not a copy

W. 29W

200

# THE PUBLISHERS' WEEKLY

VOL. XCIII. JANUARY-JUNE, 1918

## EDITORIAL DEPARTMENT

### INDEX TO EDITORIALS, CONTRIBUTED ARTICLES AND THE MORE PROMINENT NOTES

	PAGE		PAGE
A. L. A., selection of books of 1917.....	253	Authors' heads as bookseller signs.....	1333
Abbott, Maude. Making suggestive salesman- ship pay .....	1472	Authors knighted .....	269
Adams, Franklin P., in service.....	1180	Authors' League of America: Annual meeting, 1171; Executive committee meets, 1924; <i>Bulle-</i> <i>tin</i> board elected .....	1932
Adams, Henry. Obituary .....	1060	Baird (Henry & Co.), New York, incorporated..	1986
Adams, Irving W. Obituary.....	498, 626	Baker, Herb. S. (communication).....	1387
Adams Express Co., refuses certain shipments..	771	Baker, Newton D., letter to A. B. A., 1600; (Ed.), 1738; Letter for distribution .....	1843
Advertising: Arrests for fraudulent.....	172	Baker (G. A.) & Co., New York, moves.....	1388
—Curtis Pub. Co. sued for alleged misrepre- sentative advertisement .....	771	Bamberger's ad. ....	1332
—Different (Grant Richards) .....	1336	Bancroft, Hubert Howe. Obituary.....	878
—France bans outgoing matter containing ads..	1886	Banta (Geo.) Pub. Co., doubles plant in nine months, 569; Opens eastern office.....	1746
—Italy bans outgoing printed matter containing ads .....	1842	Barnes-Wilcox now J. W. Wilcox & Follett Co..	335
—Kennerley's (Mitchell) advertising offer.....	326	Barr, Amelia, celebrates birthday .....	1060
—of books—booksellers' viewpoint. Le Gallez, J. W. ....	1619	Barr, Chas. S., Lancaster, Pa., business sold....	879
—publishers' viewpoint. Jones, J. J. ....	1618	Barrie, Geo. Obituary.....	171
Alice in Wonderland. Graham, B. ....	1222	Barrows, W. J. (communication).....	1338
Alien authors subject to income tax (Ed.).....	766	Beers, Anna C. Suggestive selling.....	1216
American Baptist Pub. Soc., Kansas City, Mo., opens branch .....	771	Behmyer, Frank M. Selling books.....	1170
—Book Co., San Francisco, moves.....	135	Benoit, Clement F., with R. J. Shores, 498; with Reilly & Britton.....	1932
—Book-Prices Current, 1917, issued .....	453	Bensen, Rose, Woodhaven, L. I., sells out.....	499
—Booksellers' Assn. See Book-trade associa- tions.		Best-sellers of 1917: Publishers' Weekly consensus, 256, 575; Bookman's consensus.....	257, 575;
— <i>Journal of Physical Anthropology</i> , issued.....	1745	—, What made the?.....	258
—Library Association: War Service campaign for books (Ed.), 866; Book publicity (Ed.), 952 How booksellers can assist, 1837; Send a 1918 book to the trenches. Compton, C. H. ....	1877	Best-selling books: Nov., 15; Dec., 575; Jan., 959; Feb., 1176; Apr.....	1841
—Publishers' Copyright League. See Book-trade associations.		Best short stories of 1917. O'Brien, Edw. J....	329
Anderson, W. R. (P. V. Volland Co.) Origin- ality of a Chicago publisher .....	1971	Bible publishing houses, Graham, B. ....	767
Anderson v. Patten.....	1166	— sales, Increasing.....	769
Andrus, Wm. Obituary.....	20	—versions. Graham, B. ....	621
Anthologies. Graham, B. ....	129, 167	Bill, Herman J., with Whiting Paper Co. ....	577
Apeler, John H., with Moffat, Yard.....	20	Binders (New York) adopt trade customs .....	570
Appleton, E. N., New York, incorporated.....	1685	Biography, Fine art of. Matson, E. ( <i>Outlook</i> )..	1837
Arens, Egmont. Business and art .....	1335	Blake, Wilson Wilberforce. Obituary.....	1886
Art & Book Shop, Freeport, Ill. ....	1986	Blankenship & Co., Denver, Colo., opens shop..	1685
Artists chosen for war work.....	1339	Bobbs-Merrill-Corrigan verdict reduced ("God's Man" suit) .....	576
Association Press, New York, to move.....	135	Bolsheviks, Publishing plans of the.....	1921
Atkins-Baber Book Co., Gastonia, N. Y., new firm .....	173	Boni & Liveright, New York, increase capital..	1339
Auction sales: Crimmins, John D., 628, 962.— Griggs, E. Hamilton, autograph letters, 1388.— Lossing, Benson L., 1013.—Sanborn, Frank B., autographs, 1224.—Steele, Fred M., autographs, 135; 1388.—Woollett, Sidney, autographs.....	1224	Book depositories, Coast dealers urge mainten- ance of .....	1056
—of libraries: Caplin, Stephen, Americana, 771.—Clark, Wm. B., 1062.—Clemence, Henry M., 1887.—Clossen, Gen. Henry W., 173; 1480. —Cock, Townsend D., 173.—Cooper, W. M., 1746.—Cutting, Jas. D'W., 173.—Goodell, Abner C., 628, 771.—Gregory, Chas., 628.— Hagen, Winston H., 1388.—Hassam, Roswell H., 1685.—Haywood, Oscar, 628, 1062.—Heart- man, C. F., 1843.—Huntington, Henry E., Eng- lish literature, 271, 579; 1062.—Hutchinson, Thos., 1062.—Kelly, David C., 962.—McBurn- ey, Chas. T., 1388.—McCulloch, H. M., 1843. —Pearse, John B., musical works, 1013.— Plympton, Gilbert M., 1013.—Prang, Louis, 1887.—Roberts, Chas., 1062.—Robinson, Mark P., 499; 1224.—Schley, Grant B., 1013.— Slicker, H. S., 1480.—Tuttle, Chas. E., 879.— Williams, Mornay, 1339.—Wright, J. Dunbar..	1339	Book depositories, Coast dealers urge mainten- ance of .....	1056
Auerbach Co., Salt Lake City, opens book de- partment .....	1887	—House, Chicago, Ill., moves .....	879
Australian copyright. See Copyright matters.		—manufacturing in war-time ( <i>Piper</i> ) (Ed.)....	569
Authors, Contractual relations with (Ed.).....	865	—production, American: Dec., 132; Jan., 877; Feb., 1007; March, 1742; Apr., 1842; May....	1884
		—, English, 1917.....	248
		—, International statistics ( <i>Le Droit d'Au-</i> <i>teur</i> ), 1217; Italian statistics correction.....	1885
		—, 1917, American.....	247
		—publishing as a war industry (Ed.).....	1165
		—sales, Creating. Lewis, St. E. ....	1674
		—salesmanship, Teaching of. Moore, Mrs. Herb. H., .....	1638
		—Shop, Cleveland, O., receiver appointed.....	1224
		—thieves again busy in New York, 876; New York thieves still active, (communication)....	1010
		Book-trade associations: American Booksellers' Association Board of Trade meets, 164; Org- anizes state branch, 266; Trade secrets and the Booksellers' Association, (Ed.), 613; Why booksellers should belong to the A. B. A., 618; Convention: date set, 765; Speakers, 957, 1059, 1223; Come to the convention, (Ed.), 1323; Tentative program, 1332; Round Table, 1387; Book-trade welcome at convention, 1474; Spe- cial committees, 1474; War tax and a special dividend, (Ed.), 1597; Luncheon picture, front, May 25; Convention notes, 1599; Baker's	

352609

- (N. D.) letter, 1600; (Ed.), 1738; Attendance, 1680; A. B. A. suggestive salesmanship contest: 1055; Prize papers: 1172, 1210, 1331, 1380, 1472.
- New Board of Trade, 1837; Organizes ..... 1985
- Publishers' Copyright League, committee appointed ..... 770
- Boston Booksellers' Association: Elects officers, 335; March reunion, 1059; Final dinner, 1743; Arranges visit to Riverside Press.. 1921
- Brotherhood of Commercial Travelers: Annual gambol ..... 17
- Chicago Library Club dinner..... 1059
- Great Britain and Ireland, Association of Booksellers ..... 1875
- Illinois booksellers hold annual meeting.. 1743
- Kansas Book Dealers' Association, postpone meeting ..... 170
- New York Booksellers' League, Jan. dinner, 170; Feb. dinner, 456; Ladies' night, 577; March dinner, 957; Annual meeting..... 1743
- Philadelphia Booksellers' Association: *Farm Journal* night, 335; Elects officers, 577; Ladies' night, 957; April meeting..... 1180, 1337
- Pittsburgh Booksellers and Stationers Association to economize on banquet..... 170
- San Francisco and Bay Counties Booksellers' Association elects officers, 626; J. C. Powys to speak, 1223; May meeting, 1743; June meeting ..... 1928
- Stationers' and Publishers' Board of Trade elects officers, 171; Annual dinner, 770, 878, 1011.
- Woman's National Book Association: Jan. dinner, 133, 170, 330; Feb. meeting, 498; To discuss war books, 1010; Men's night, 1223, 1387, 1679; President's letter to convention, 1624; Dinner tickets..... 1741
- conditions, Jan., Feb., 1918 (Ed.)..... 568
- Government publications and the (Ed.) .. 495
- Middle western market (Ed.) ..... 1967
- New firms in 1917..... 240
- Bookman, makes innovations, 961; Doran buys.. 1479
- Books as munitions of war..... 1377
- for a better home library (Grand Rapids Public Library) (Ed.)..... 1166
- for relaxation, Brief list of happy..... 1885
- for soldiers campaign..... 765
- Necessity of (English *New Statesman*)..... 1167
- of 1917 (A few 1917 notables)..... 249
- of the year (1917), diagram..... 452
- On buying old..... 14
- "on sale" or "returnable" barred in England.. 1984
- Selling. Behymer, F. M. .... 1170
- Bookseller and the war. Houston, H. S. .... 1615
- Leaves from the life of a nonagenarian.
- Piper, J. M. .... 1836
- Proud to be a (Ed.)..... 1471
- Booksellers buy, What the..... 1925
- Home school for. See Graham, Bessie.
- Questionnaire for, 1330; One answer to first questionnaire ..... 1381
- Booksellers' problems. Graham, B. .... 956
- reading. Graham, B. .... 1328
- service flag..... 1682; 1741
- Bookselling: American Library Association War Service campaign for books as opportunity for booksellers (Ed.) ..... 866
- as a profession. Bowker, R. R. .... 1633
- Carrying on 1917 ..... 245
- classes in America, Start of..... 1327
- education. Graham, B. .... 1635
- My. Krechevsky, I. .... 1643
- Report of committee on..... 1630
- for others. Morley, C. .... 1648
- How an English house is training able seconds (W. H. Smith & Son) ..... 1002
- Librarians co-operate with Detroit booksellers (Ed.) ..... 614
- Morse's (Richard) "Fear God in Your Own Village," index device on jacket (Ed.)..... 866
- Speeding up (Ed.) ..... 1835
- Successful, 1325; 1380; Building up an office building clientele in New York, 1472; Effective book store ..... 1981
- Suggestive ..... 1057
- Bookstore, One-man (Ed.)..... 1001
- Rozoi books ad. .... 1338
- Bossong, Louise T., with P. J. Kenedy & Sons.. 961
- Boston Store (Chic.) v. American Graphophone Co. .... 955
- Boswell News Co., Boswell, Pa., Changes hands.. 1986
- Botanical Abstracts, issued ..... 1986
- Bouquets are not dangerous..... 1739
- Bowman, Chas. I. Obituary ..... 770
- Bradley, Wm. A., Leaves Yale University Press.. 1060
- Braithwaite, Wm. Stanley, on poetry of 1917.... 12
- Breck, Philip S. Berkeley, Cal., sells shop..... 962
- British trading with the enemy act. See Copyright matters.
- Britnel (John) & Son, Toronto, Can., fire loss.. 499
- Britton Publishing Co., New York business office moves ..... 1182, 1339
- Brockmann & Co., Charlotte, N. C., moves..... 338
- Brotherhood of Commercial Travelers. See Book-trade associations.
- Brown, E. Herrick, Honolulu, partnership not consummated ..... 1685
- Bruch, Jerome E., in charge of Liberty Tower Book-Shop, 269; Common sense bookselling.... 1331
- Bryce's (Viscount) address to British Academy (Ed.) ..... 567
- Bush, John, resigns ..... 770
- Business books, Report on. Melcher, F. S.... 328
- Melcher, F. G. .... 1650
- White list in. Dana, J. C. (*Nation's Business*) ..... 1011
- bookselling, Publishers' survey of. Calhoun, C. P. .... 1653
- Butler, Chas. E. Code of ethics for the book-trade, 1605. See also Net price.
- Butterick Co., Chicago, new buildings ..... 771
- Cadmus Book Shop, New York, fire loss..... 1182
- Caffin, Chas. H. Obituary..... 171
- Calhoun, C. P. Publishers' survey of business bookselling ..... 1603
- Callaghan & Co., Foster v. decision (Ed.), 569; (Ed.) ..... 766
- Camp libraries, Discounts and royalties on books for ..... 618
- Canadian books ..... 952
- Canas, Gen. Juan U. Obituary ..... 336
- "Cancel (please) my order," Some remedies for (*Printers' Ink*) ..... 1052
- Cannell-Smith-Chaffin Co., Los Angeles, Cal., change name ..... 962
- "Carolyn of The Corners" contest. See Dodd, Mead & Co.
- Carrying on 1917 (Ed.)..... 245
- Cassell & Co. report for 1917..... 1170
- Castle, Vernon. Obituary..... 577
- Catalog restrictions ..... 1746
- Catalogs conference, Standardized ..... 1841
- Chapin, C. L., Erie, Pa., buys bookstore..... 1062
- Chapman, Frederic. Obituary..... 1932
- Chatto & Windus, London, Eng., move..... 771
- Chicago book fair directory ..... 1969
- field day, 1382; (Ed.), 1835; date correction ..... 1876
- headquarters ..... 1968
- Buffalo, Toledo, General conditions of the book-trade of ..... 1974
- Library Club. See Book-trade associations.
- What of? ..... 1967
- China's "five foot shelf" ..... 1339
- Christman, Miss, Columbus, O., starts business.. 271
- Clarke (W. B.) Co., Boston, in receiver's hands (Ed.), 1598; 1685; Open for bids..... 1928
- Classics, English translations of three. Graham, B. .... 454
- Clearing house for New York book-trade: New York dealers discuss, 170; New York dealers endorse central book exchange, 266; New York clearing house (Ed.), 325; Proposed New York retail clearing house, 326; Clearing house for New York book-trade, 1740; opening of the New York clearing house (Ed.)..... 1873
- Clément Marguerite: To lecture in aid of French book sales, 453; Speaks in interest of French book-trade (Ed.), 1598; Selling French books.. 1625
- Coffen (Herbert) Co., Hammond, Ind., transferred ..... 1986
- Cole-Martin Co., Tacoma, Wash., increase stock.. 499
- Colgate defends fixed price stand, 451; (Ed.), 568; Suit deferred..... 577
- Comings, Miss A. G., with Riker-Kumuler Co.... 498
- Communications: Baker, Herb. S. Two committees for war savings in book-trade..... 1387



	PAGE		PAGE
—Barrows, W. J. Books to soldiers only on request .....	1338	Dixon, J. H., resigns.....	20
—De la Mare, A. T. Suggestions for postal rate .....	1930	Dodd, Marion L. Hampshire book-shop.....	870
—Help for drafted dealers.....	960	Dodd, Mead & Co., "Carolyn of the Corners" contest, 21; Prize winners.....	1055
—Higgins, E. Plea for larger discounts.....	1930	Doerner, J. Obituary.....	1886
—Hylan, Alb. E. Rare books missing.....	960	Dominick, Maynard A., given loving cup .....	1060
—McClelland, Goodchild & Stewart. Postage on books to Canada.....	626	Donohue (M. A.) & Co.: Chicago's popular priced publisher .....	1976
—McGraw-Hill Book Co., Inc., New York thief still active .....	1010	Doran (Geo. H.) Co., moves .....	130
—Putnam, Geo. Haven. Keeping the American market for American publishers .....	16	Doubleday (Mrs. Frank N.) died (Ed.), 614; Obituary .....	626
—Schulte, Thdr. E. Folio volumes stolen.....	1180	Doubleday, Nelson, joins navy.....	20
—Stokes, Frederick A. Publishers to raise \$40,000 .....	960	Downtown Book Shop, Philadelphia, new.....	1887
—Tapley (J. F.) Co. Manufacture books during summer for winter selling, 1744.		Drafted dealers, Help for (communication) .....	960
Compton, Chas. H. Send a 1918 book to the trenches .....	1877	Drama League contest awards.....	1339
Congressional Record, Question of restriction of mailing list .....	578	<i>Droit d'Auteur</i> , book-trade statistics not available, (Ed.) .....	240
Contractual relations with author (Ed.).....	865	Duffy-Powers Co., Rochester, N. Y., conducted by Scrantom Wetmore Co. ....	879
Convention notes .....	1599	Dupell Selling Corp., Brooklyn, N. Y.....	1182
Cook, Howard, with Moffat, Yard.....	336	Easy money in New York.....	1886
Cook books. Graham, B. ....	1328	Editor, becomes fortnightly.....	456
Cooke (Robert) Office Supply Co., Pittsburgh, Kan., handle books.....	1685	Editorials: American Library Assn. War Service campaign for books, 866; Book publicity.....	952
Copenhagen bookseller wants American books..	422	—Baker, N. D. Letter to A. B. A. convention.....	1738
Copyright matters: Americans cannot apply for copyright in foreign countries (Ed.).....	1215	—Book publishing as a war industry .....	1165
—American Publishers' Copyright League, annual meeting .....	133	—Book-trade conditions, Jan., Feb., 1917.....	568
—Appointments in International Bureau....	625	—Books for a better home library (Grand Rapids Public Library) .....	1166
—Australian agreement .....	1337	—Carrying on 1917 (Book-trade in 1917).....	245
—British trading with the enemy act: Constable & Co.'s request to publish German work refused .....	1927	—Chicago book fair.....	1835
—Copyright events and leading American cases in 1917.....	264	—Clarke (W. M.) Co. in receiver's hands.....	1598
—Copyright in 1917 (Report of the Register of Copyrights) .....	259	—Clément, Marguerite, speaks in interests of French book-trade .....	1598
—English publisher on American revenue methods .....	1215	—Come to the convention—learn to make the most of bookselling.....	1323
—French: More copyright protection for French composers .....	1884	—Contractual relations with authors.....	865
—International copyright—a threatening danger, Howell, H. A. ( <i>Yale Law Journal</i> ).....	1216	—Copyright cannot be applied for by Americans in enemy countries.....	1215
—Our relations abroad (Ed.).....	1213	—Discount bread-line (Wanamaker discontinues discounts) .....	161
—Phonograph reproductions of copyrighted works ("Pollyanna") (Ed.), 568; American Publishers Copyright League's opinion .....	572	—Doubleday (Mrs. Frank N.) dies.....	614
—Removal of statue from a grave demanded. 134		— <i>Droit d'Auteur</i> , book-trade statistics not available .....	240
Corrigan-Bobbs-Merrill verdict reduced.....	576	—English publishers' paper difficulties.....	952
Corwie-Craddock Co., Lincoln, Ill., changes hands .....	628	—Federal Trade Commission questionnaire sent to book publishers .....	1052
Cost keeping, Progress in 1917 (Ed.), 1598; Report of committee.....	1610	—Foster v. Callaghan & Co. decision.....	569; 764
Coyne, Mrs. Edith Graham, with International Book & Stationery Co. ....	498	—Freight rates and the buyer.....	1737
Crain, St. C., Key West, Fla., sells out .....	1746	—Government publications and the book-trade..	495
Critics, Judge defines rights of literary (Ireland, A., v. Chicago <i>Evening Post</i> ).....	269	—Hitchcock, Ripley. Obituary.....	1471
Crocker (H. S.) Co., San Francisco, gives employees liberty bonds.....	499	—Kennerley's (Mitchell) advertising offer.....	326
Customers (What are your) asking for?.....	1842	—Library workers co-operate with Detroit booksellers .....	614
Darrow, Whitney, represents Scribner.....	20	—Lynd, R. S. becomes managing editor of <i>Publishers' Weekly</i> , 9; <i>Leaves Publishers' Weekly</i> .....	1052
Dashiell, Mrs. Marg., Serendipity Shop.....	13	—Middle western market .....	1967
Davis, Geo. T., represents Plympton Press in New York .....	1745	—Miffin (Geo. H.) completes fifty years with house .....	422
Davies, Jos. E. See Net price.		—Million dollar salesmanship.....	421
Davis, Richard Harding, estate, 1060; Executors sue Douglas Fairbanks.....	1336	—Money behind the men.....	1051
Daylight Book Shop, gives reading.....	878	—Morse's (Richard) "Fear God in Your Own Village," jacket device.....	866
Dean, Edw. L., resigns.....	269	—New firms in the book-trade, 1917.....	240
DeBekker v. Stokes: Contractual relations with authors (Ed.) .....	865; 869	—New York clearing house.....	325
De La Mare, A. T. (communication).....	1930	—New York Society for the Suppression of Vice arrests book clerk.....	240
Dennis, Jas. Teakle. Obituary.....	1744	—"Next thirty years" (Viscount Bryce's address) .....	567
Department store buyers in the United States..	443	—One-man bookstore .....	1001
<i>Dial</i> , moves .....	1886	—Opening of the New York Clearing House .....	1873
Dictionaries. Graham, B. ....	267	—Our relations abroad.....	1213
Dickinson, Asa a Don, enters A. L. A. war work .....	20	—Phonograph reproductions of copyrighted works ("Pollyanna") (Ed.) .....	568
Dillingham, Edwin F. Obituary .....	626	—Post office situation.....	1919
Discount breadline (Ed.) (Wanamaker discontinues discounts), 161; Announcement.....	1607	—Price cutting in the book-trade.....	240
Discounts. A plea for larger. Higgins, E. (communication) .....	1930	—Price maintenance measures .....	568
mnication) .....	1930	—Progress in cost keeping.....	1598
		—Progress in 1918.....	8
		—Proud to be a bookseller.....	1471
		—Publisher may not push new books to detriment of titles already on his list (Ed.) .....	764
		— <i>Publishers' Weekly</i> staff changes .....	1324
		—Pulitzer prizes as stimulus to booksellers.....	1873
		—Retail prices .....	1737
		—Speeding up (war-time bookselling).....	1835
		—Spring books .....	763
		—Trade acceptances in the book-trade.....	1377
		—education and the employer .....	125

- secrets and the Booksellers' Assn. (Middle west merchants combine)..... 613  
 —Uncle Sam against price-cutting..... 951  
 —War Revenue Act makes alien authors subject to income tax..... 766  
 —War tax and a special dividend..... 1597  
 —War-time book manufacturing discussed by Piper ..... 569  
 Education and the employer, Trade (Ed.)..... 125  
 Educational books exhibited by New York Board of Education..... 172  
 Electrotype charges, new scale in effect..... 578  
*Emergency Fleet News*, issued..... 1181  
 Empey in movies..... 1012  
 English novelists, Some young..... 331  
 —publishers seek to publish German book..... 1336  
 —Society of Authors' Committee reports on activities of literary agents ..... 10  
 Erwin, E. M., Steubenville, O., fire loss..... 1388  
 Ethics for the book-trade, A code of. Butler, Chas. E. .... 1605  
 Evans Book and Stationery Store, Fort Collins, Colo., succeeds Second Book Store..... 1388  
*Every Week*, discontinued ..... 1986  
 Exportation of books to neutral countries..... 1378  
 Exports of books etc. for 1917..... 1182  
 Express companies' incomes for 1917..... 1339  
 —rates to be increased ten per cent ..... 1977  
 —raised in New York City ..... 1223  
 Fargher, L. F., Freeport, Ill., buys book-shop..... 1887  
 Federal Trade Commission. *See* Paper.  
 Fellowship Press, New York, incorporates..... 771  
 Fitch, Chas. Elliott. Obituary..... 336  
 Fithian, Howard W., Bridgeton, N. J., buys business ..... 457  
 Fixed price. *See* Net price.  
 Folio volumes stolen. Schulte, T. E. (communication) ..... 1180  
 Folsom, F. M., in service..... 1932  
 Foreign languages no longer taught in elementary schools of New York..... 21  
 Foster v. Callaghan & Co. decision (Ed.), 569;  
 Publisher may not push new book to detriment of title already on his list (Ed.), 764;  
 766; Contractual relations with authors (Ed.), 865; Foster v. Callaghan & Co., 866.  
 France bans outgoing matter containing ads. .... 1886  
 Freight rates and the buyer (Ed.)..... 1737  
 French, Dan. Chester, awarded medal ..... 879  
 French book sales, Mlle. Clément to lecture in aid of, ..... 453  
 —book-trade, News from the, ..... 1931  
 —books, Recent ..... 619  
 —, Selling. Clément, M. .... 1625  
 —catalogs for American booksellers..... 329  
 —copyright. *See* Copyright matters.  
 —war-time literature..... 1738  
 Gage, W. J., knighted..... 336  
 Galantiere, L. H., resigns..... 626  
 Garden and nature books..... 1169  
 Gautier, Judith. Obituary..... 960  
 "Genius (The)" case before supreme court..... 1474  
 German book-trade: Enemy prepares invasion of U. S. book market..... 1924  
 Gholson (Grace) Book-shop, Evanston, Ill., bankrupt ..... 771  
 Gilbreath, Olive, in Hong Kong..... 1886  
 Gill, J. K., Acknowledgment..... 1932  
 Gill, Mark W. Obituary..... 1843  
 Government printing increases during war..... 135  
 —publications and the book-trade (Ed.)..... 495  
 Grafton (F. E.) & Sons, Montreal, assign..... 962  
 Graham, B. Bookselling education, 1635; Home school for booksellers; *Authologies*, 129, 167; *Dictionaries*, 267; Some young English novelists, 331; English translations of three classics, 454; Reference books, 495; Books for Latin America, 573; Bible versions, 621; Bible publishing houses, 767; *Histories*, 872, 1007; Booksellers' problems, 956; Suggestive book-selling, 1057; *Histories of England*, 1176; Alice in Wonderland, 1222; Bookseller's reading, 1328; Cook books, 1382; Russian literature, 1475; Course discontinued until fall .... 1741  
 Grand Rapids Book & Bible Co., Grand Rapids, Mich., new firm..... 879  
 Great Britain and Ireland, Association of Booksellers of. *See* Book-trade Associations.  
 Greenfield, D. L. W., Rome, N. Y., retires ..... 1388  
 Greenhut Co., Inc., New York, goes out of business ..... 771  
 Grosset & Dunlap, New York, incorporated..... 135  
 Hale, Fred C., with M. A. Donohue & Co. .... 961  
 Hall, E. W., with Dodge Pub. Co..... 134  
 Hall, Jas. Norman, reported missing ..... 1479  
 Halliday (W. A.), San Francisco, sells out..... 628  
 Hampshire Bookshop, Northampton, Mass. Dodd, M. L. .... 870  
 Handy Book Co., Toronto, new firm..... 1680  
 Harmon, Chas. C., warns booksellers of impostors ..... 15  
 Harmony Shop, Buffalo, N. Y., opens..... 1685  
 Harper & Bros.: House of Harper, 334; Trade books departments hold dinner, 338; Centennial memorial, 338; Harper quarter century club organized at dinner, 1004; Harper & Bros. v. Mitchell Kennerley ("Jap Herron" suit), 1875; Spirit novels threaten authors' bread and butter ..... 1928  
 Heineman (Wm.), report for 1917..... 1170  
 Herold, Chas. J., with Barse & Hopkins..... 269  
 Herz, Adolph. Obituary..... 134  
 Hess, Willis, A., Waynesboro, Pa., succeeded by J. M. Henderson..... 22  
 Heyliger, Wm. Juvenile book..... 1657  
 Higgins, E. (communication)..... 1930  
 Hill, Mrs. Marion. Obituary..... 336  
 Hillegas, Howard Clemens. Obituary ..... 336  
*Histories*, Graham, B. .... 872, 1007  
 —of England. Graham, B. .... 1176  
 Hitchcock, Ripley. (Ed.), 1471; Obituary, 1479;  
 In memoriam ..... 1744  
 Hobart, H. H., Jackson, Mich., trustee appointed ..... 1685  
 Hobart J. Shanley & Co., Inc., Burlington, Vt., changes firm name, 135; Address..... 962  
 Holland, Henry Scott. Obituary..... 1180  
 Holmes Book Store, Brooklyn, N. Y., moves..... 1339  
 Home school for booksellers. *See* Graham, Bessie.  
 Hoskins (C. H.). Tenth floor bookshop..... 1975  
 Houghton Mifflin Co. Retailers study book publishing costs at Riverside Press, Schenck, V. M. .... 1921  
 House (Col.). Illustration from "Real Colonel House" ..... 1924  
 Houston, Herb. S. Bookseller and the war..... 1615  
 Hovendon, Bruce, with Moffat, Yard & Co. .... 1932  
 Howes, Silas Orrin. Obituary..... 1005  
 Howell, Herb. A. International copyright..... 1216  
 Huebsch, B. W. Report of committee on book-selling education ..... 1631  
 Hutchinson Book and Art Co., Hutchison, Kan., incorporated ..... 1746  
 Hylan, Alb. E. (communication)..... 960  
 International Bureau, Appointments in. *See* Copyright matters.  
 —statistics of book production (*Le Droit d'Auteur*), 1217; Correction ..... 1885  
*Investors' Protector*, issued ..... 20  
 Ireland, Alleyne v. Chicago *Evening Post*..... 269  
 Italian book-trade statistics..... 1885  
 Italy bans outgoing printed matter containing ads. .... 1842  
 Jackson (W. M.) Co., Portland, Ore., incorporated ..... 1013  
 Janes, Rodney, with Hubbell-Leavens..... 20  
 "Jap Herron" suit, 1875; Spirit novels threaten authors' bread and butter..... 1928  
 Jenkins, Herbert. Illustration from catalog..... 1061  
 Jones, J. Jefferson. Advertising of books—Publishers' viewpoint ..... 1618  
 Juvenile book. Heyliger, W. .... 1657  
 Kansas Book Dealers Assn. *See* Book-trade associations.  
 Kennerley (Mitchell) advertising offer (Ed.), 326; 578; 879.  
 Kennerley, Mitchell, New York moves..... 173  
 Kerner, I., New York, goes into business..... 1339  
 Kilbourne, Col. C. E., injured ..... 336  
 Kilpatrick, Guy, Milford, Conn., opens store... 338  
 Kipling, Rudyard, director of British propaganda ..... 626  
 Kirsten, Wm. L., Honolulu, becomes partner of E. H. Brown..... 173  
 Knopf (A. A.), New York, incorporated..... 628  
 Knyvett, Capt. R. Hugh. Obituary..... 1223  
 Koelsch, F. H. Trade acceptances..... 1880  
 Krechevsky, Isadore. My bookselling education ..... 1643



- Lange, Wm. H., Jr., in service.....1338  
 Lapham, Rob. P., in service.....1932  
 Latin America, Books for. Graham, B. .... 573  
 Le Gallez, Jas. W., with *North American*, 770;  
 Advertising of books—booksellers' viewpoint...1619  
 Legler, Henry M., with Open Court Pub. Co.... 577  
 Lenox Bookshop, New York, sold out ..... 457  
 Lewis, E. St. Elmo, counsel for Rand, McNally,  
 1338; Creating book sales .....1674  
 Lewis Book Co., Los Angeles, sells out, 135;  
 buys Ford's stock ..... 457  
 Liberty loan; money behind the man (Ed.) ....1051  
 —(Third), New York trade drive, 1004; 1166;  
 1222; 1334; 1381; 1473 .....1739  
 —Pub. Assn., New York, moves ..... 628  
 Librarian of Congress, Report of ..... 265  
 Library Book Co., Brooklyn, N. Y., moves, 1062; 1843  
 —Books for a better home. (Grand Rapids Pub-  
 lic Library) (Ed.) .....1166  
 —workers co-operate with Detroit booksellers  
 (Ed.) ..... 614  
 —work. See also American Library Assn.  
 Lippincott (J. B.) Co., London, Eng., move .... 962  
 Lynd, R. S., becomes managing editor of PUB-  
 LISHERS' WEEKLY (Ed.), 9; Leaves PUBLISHERS'  
 WEEKLY (Ed.) .....1052  
 McCain, Miss E. M., Wilkesburg, Pa., buys  
 business ..... 338  
 Macauley, Roy H. Obituary ..... 456  
 Macauley, Ward. Why booksellers should be-  
 long to the A. B. A. .... 618  
 McBride, Rob., in Europe ..... 961  
 McClelland, Goodchild & Stewart (communication) 626  
 McClurg (A. C.) & Co., Pittsburgh, Pa., lease  
 space, 1013; Chicago's largest bookseller.....1970  
 McGraw-Hill Book Co., Inc. (communication)....1010  
 Machen, W. T. Suggestion a vital force in sales-  
 manship .....1380  
 McKay (S. A.), Sharon, Pa., store sold ..... 628  
 McKee, W. V., manager for J. V. Sheehan & Co. 1339  
 Macmillan Co. takes over Outing Pub. Co.'s  
 books, 1012; Story of an American publishing  
 house .....1022  
 MacNeil, John E., Amsterdam, N. Y., retires .... 379  
 Macy, R. H. See Net price.  
 Maggs Bros. expands .....1742  
 Mahoney, Thos., joins army ..... 20  
 Mahony, Bertha. Books wanted for Monhegan,  
 Me. ....1068  
 Malloy, Jas. V., with Small, Maynard .....1886  
 Manufacture books during summer for winter  
 selling. Tapley, J. F. (communication) .....1744  
 Manuscript, Lost .....1977  
 March, Geo. O. Obituary ..... 22  
 Marvin, Sam. W., Fifty years with Scribner's.. 498  
 Masefield, John, in United States ..... 336  
 Mason, Jas. F., enters Y. M. C. A. war work.. 20  
 Masses, editors' trial, 1223; jury discharged ...1387  
 Matson, Esther. Fine art of biography .....1837  
 Melcher, Frederic G. Business books, 328; Vice-  
 president of PUBLISHERS' WEEKLY (Ed.), 1324;  
 Business books .....1650  
 Menzies Publishing Co., New York, bankrupt ...1182  
 Middle western market (Ed.) .....1967  
 Miffin (Geo. H.), completes fifty years with  
 firm (Ed.) ..... 422  
 Military Book Store, Deming, N. M., started ...1932  
 Miller Bros., Chattanooga, Tenn., fire loss .... 579  
 Million dollar salesmanship (Ed.) ..... 421  
 Modern Medicine Pub. Co., Battle Creek, Mich.,  
 takes over Good Health Pub. Co.'s book depart-  
 ment ..... 627  
 Monarch Manifold Book Co., New York, incor-  
 porates ..... 771  
 Money behind the men (Ed.) .....1051  
 Moore, Mrs. Herb. H. Teaching of book sales-  
 manship .....1638  
 Moore & Kimball, Buffalo, N. Y., sell out .... 962  
 Morley, Christopher, with Philadelphia *Evening*  
*Public Ledger*, 878; In memoriam (S. O.  
 Howes), 1005; Bookselling for others .....1648  
 Morse's (Richard) "Fear God in Your Own  
 Village." jacket device (Ed.) ..... 366  
 Mosely Book Co., Madison, Wis., fire loss .... 338  
 Mother Earth Book Shop, New York .....1182  
 Musgrove, Miss L. H., with Glass Block Store .. 408  
*Narodnaya Gazeta*, issued .....1181  
 National Book Co., Nashville, Tenn., new busi-  
 ness ..... 457  
 —Historical Society, New York, moves. 1843, 1936  
 Nature books. Artistic catalog of. ("Out of Door  
 Books." M. Horton) .....1839  
 Nelson (Thos.) & Sons, Biography ..... PAGE  
 Net price; Butler (C. E.) statement (Ed.), 567;  
 Code of ethics for the book-trade .....1605  
 —Colgate defends fixed price stand, 451;  
 (Ed.), 508; Suit deferred ..... 577  
 —Federal Trade Commission against price  
 maintenance .....1475  
 ————— objects to Sears, Roebuck price cut-  
 ting ..... 955  
 —Macy, R. H. (Victor-Macy case): Court  
 rules Victor combination illegal .....1475  
 —Price cutting in the book-trade (Ed.).... 240  
 ————— maintenance article by H. R. Tosdal in  
*American Economic Review* .....1181  
 —Retail prices (Ed.) .....1737  
 —Stephens bill, Senatorial candidate approves  
 (Jos. E. Davies).....1979  
 —Supreme Court denies right to fix prices by  
 contract (Boston Store, Chic., v. American  
 Graphophone Co.) ..... 955  
 —Uncle Sam against price-cutting (Ed.) .... 951  
 —Success—Marden's Magazine, issued ..... 20  
 —York Booksellers' League. See Book-trade as-  
 sociations.  
 —clearing house (Ed.) ..... 325  
 —Society for the Suppression of Vice arrests  
 book clerk ..... 240  
 —State Branch of American Booksellers Assn.  
 See Book-trade Associations.  
 —Sun issues new book review magazine.... 577  
 New Book Store, Boonville, Ind., succeeds C.  
 Harmon ..... 627  
 Newspapers of New York City increase prices .. 338  
 —Preserving .....1978  
 "Next thirty years" (Ed.) ..... 507  
 Nobel prize winners in literature ..... 570  
 Nye, Simon L. Taking the "boo" out of books. 1613  
 Obituary: Adams, H., 1060—Adams, Irving W.,  
 498, 626—Andrus, Wm., 20—Bancroft, Hubert  
 Howe, 878—Barrie, Geo., 171—Blake, Wilson  
 Wilberforce, 1886—Bowman, Chas. I., 770—  
 Caffin, Chas. H., 171—Canas, Gen. Juan U.,  
 336—Castle, Vernon, 577—Chapman, Frederic,  
 1932—Dennis, Jas. Teakle, 1744—Dillingham,  
 Edwin F., 626—Doerner, J., 1886—Doubleday,  
 Mrs. Frank N., 626—Fitch, Chas. Elliott, 336—  
 Gautier, Judith, 960—Gill, Mark W., 1843—  
 Herz, Adolph, 134—Hill, Mrs. Marion, 336—  
 Hillegas, Howard Clemens, 336—Hitchcock,  
 Ripley (Ed.), 1471; 1479—Holland, Henry  
 Scott, 1180—Howes, Silas Orrin, 1005—Kny-  
 vett, Capt. R. Hugh, 1223—Macauley, Roy H.,  
 456—March, Geo., 22—O'Brien, Richard Barry,  
 1180—Pellissier, Georges J. M., 1085—Pierce,  
 John, 498—Polk, Wm. M., 1989—Pugsley,  
 Capt. R. M., 1180—Reis, S., 1684—Rickey,  
 Wm., 060—Roberts, Ellis H., 133—Robertson,  
 John Ross, 1843—Robinson, Chas. Mulford,  
 20—Rollins, Montgomery, 1338—Savage, Rev.  
 Minot J., 1744—Shorter, Dora, 171—Smith,  
 Harry James, 1180—Sprague, Dr. Homer Bax-  
 ter, 1960—Taride, A., 1985—Thompson, Thos.,  
 336—Thomson, Dr. Wm. Hanna, 336—  
 Tucker, Ephraim, 133—Wagner, Rev. Chas.,  
 1684—Ward, May Alden, 336—Wedekind,  
 Frank, 1180—Young, Jas. Carlton..... 134  
 O'Brien, Edw. J. Best short stories of 1917 ... 329  
 O'Brien, Richard Barry. Obituary .....1180  
 Obscene literature, Recent judicial decision. (An-  
 derson v. Patten) (New York Law Journal)...1166  
 One-man bookstore (Ed.) .....1001  
 Opening of the New York clearing house (Ed.)...1873  
 Oswald Press, New York, consolidated with Fed-  
 eral Printing Co. ....1986  
 Our relations abroad (Ed.) .....1213  
 "Out of Door Books." See Nature books....1839  
 Outing Pub. Co.'s books taken over by Macmillan 1012  
 Oxford University Press, Biography ..... 623  
 Pacific Manifold Book Co., Emeryville, Cal., in-  
 creases plant ..... 135  
 Page, Louis C., buys Boston *Evening Record* ... 577  
 Palestine, Books on .....1334  
 Paper, English publishers' difficulties (Ed.) .... 952  
 —Federal Trade Commission: Manufacturers  
 fill out questionnaire, 21; Government  
 control of newsprint resolution amended, 172;  
 Newsprint production in 1917, 498; Increase in  
 commission margin, 499; Jan. production re-  
 duced, 626; Cost data, 770; Questionnaire sent  
 to book publishers (Ed.), 1052; Investigation  
 of book paper consumption, 1056; Government  
 plans for saving, 1382; Shipments still exceed

- secrets and the Booksellers' Assn. (Middle west merchants combine)..... 613  
 —Uncle Sam against price-cutting..... 951  
 —War Revenue Act makes alien authors subject to income tax..... 766  
 —War tax and a special dividend..... 1597  
 —War-time book manufacturing discussed by Piper ..... 569  
 Education and the employer, Trade (Ed.)..... 125  
 Educational books exhibited by New York Board of Education..... 172  
 Electrotypes charges, new scale in effect..... 578  
*Emergency Fleet News*, issued..... 1181  
 Empey in movies..... 1012  
 English novelists, Some young..... 331  
 —publishers seek to publish German book..... 1336  
 —Society of Authors' Committee reports on activities of literary agents ..... 10  
 Erwin, E. M., Steubenville, O., fire loss..... 1388  
 Ethics for the book-trade, A code of. Butler, Chas. E. .... 1605  
 Evans Book and Stationery Store, Fort Collins, Colo., succeeds Second Book Store..... 1388  
*Every Week*, discontinued ..... 1986  
 Exportation of books to neutral countries..... 1378  
 Exports of books etc. for 1917..... 1182  
 Express companies' incomes for 1917..... 1339  
 —rates to be increased ten per cent ..... 1977  
 —raised in New York City ..... 1223  
 Fargher, L. F., Freeport, Ill., buys book-shop..... 1887  
 Federal Trade Commission. *See* Paper.  
 Fellowship Press, New York, incorporates..... 771  
 Fitch, Chas. Elliott. Obituary..... 336  
 Fithian, Howard W., Bridgeton, N. J., buys business ..... 457  
 Fixed price. *See* Net price.  
 Folio volumes stolen. Schulte, T. E. (communication) ..... 1180  
 Folsom, F. M., in service..... 1932  
 Foreign languages no longer taught in elementary schools of New York..... 21  
 Foster v. Callaghan & Co. decision (Ed.), 569; Publisher may not push new book to detriment of title already on his list (Ed.), 764; 766; Contractual relations with authors (Ed.), 865; Foster v. Callaghan & Co., 866.  
 France bans outgoing matter containing ads. .... 1886  
 Freight rates and the buyer (Ed.)..... 1737  
 French, Dan. Chester, awarded medal ..... 879  
 French book sales, Mlle. Clément to lecture in aid of, ..... 453  
 —book-trade, News from the, ..... 1931  
 —books, Recent ..... 619  
 —, Selling. Clément, M. .... 1625  
 —catalogs for American booksellers..... 329  
 —copyright. *See* Copyright matters.  
 —war-time literature..... 1738  
 Gage, W. J., knighted..... 336  
 Galantieri, L. H., resigns..... 626  
 Garden and nature books..... 1169  
 Gautier, Judith. Obituary..... 960  
 "Genius (The)" case before supreme court..... 1474  
 German book-trade: Enemy prepares invasion of U. S. book market..... 1924  
 Gholson (Grace) Book-shop, Evanston, Ill., bankrupt ..... 771  
 Gilbreath, Olive, in Hong Kong..... 1886  
 Gill, J. K., Acknowledgment..... 1932  
 Gill, Mark W. Obituary..... 1843  
 Government printing increases during war..... 135  
 —publications and the book-trade (Ed.)..... 495  
 Grafton (F. E.) & Sons, Montreal, assign..... 962  
 Graham, B. Bookselling education, 1635; Home school for booksellers; Anthologies, 129, 167; Dictionaries, 267; Some young English novelists, 331; English translations of three classics, 454; Reference books, 495; Books for Latin America, 573; Bible versions, 621; Bible publishing houses, 767; Histories, 872, 1007; Booksellers' problems, 956; Suggestive book-selling, 1057; Histories of England, 1176; Alice in Wonderland, 1222; Bookseller's reading, 1328; Cook books, 1382; Russian literature, 1475; Course discontinued until fall ..... 1741  
 Grand Rapids Book & Bible Co., Grand Rapids, Mich., new firm..... 879  
 Great Britain and Ireland, Association of Booksellers of. *See* Book-trade Associations.  
 Greenfield, D. L. W., Rome, N. Y., retires ..... 1388  
 Greenhut Co., Inc., New York, goes out of business ..... 771  
 Grosset & Dunlap, New York, incorporated..... 135  
 Hale, Fred C., with M. A. Donohue & Co. .... 961  
 Hall, E. W., with Dodge Pub. Co..... 134  
 Hall, Jas. Norman, reported missing ..... 1479  
 Halliday (W. A.), San Francisco, sells out..... 628  
 Hampshire Bookshop, Northampton, Mass. Dodd, M. L. .... 870  
 Handy Book Co., Toronto, new firm..... 1680  
 Harmon, Chas. C., warns booksellers of impostors ..... 15  
 Harmony Shop, Buffalo, N. Y., opens..... 1685  
 Harper & Bros.: House of Harper, 334; Trade books departments hold dinner, 338; Centennial memorial, 338; Harper quarter century club organized at dinner, 1004; Harper & Bros. v. Mitchell Kennerley ("Jap Herron" suit), 1875; Spirit novels threaten authors' bread and butter ..... 1928  
 Heineman (Wm.), report for 1917..... 1170  
 Herold, Chas. J., with Barse & Hopkins..... 269  
 Herz, Adolph. Obituary..... 134  
 Hess, Willis, A., Waynesboro, Pa., succeeded by J. M. Henderson..... 22  
 Heyliger, Wm. Juvenile book..... 1657  
 Higgins, E. (communication)..... 1930  
 Hill, Mrs. Marion. Obituary..... 336  
 Hillegas, Howard Clemens. Obituary ..... 336  
 Histories. Graham, B. .... 872, 1007  
 —of England. Graham, B. .... 1176  
 Hitchcock, Ripley. (Ed.), 1471; Obituary, 1479; In memoriam ..... 1744  
 Hobart, H. H., Jackson, Mich., trustee appointed ..... 1685  
 Hobart J. Shanley & Co., Inc., Burlington, Vt., changes firm name, 135; Address..... 962  
 Holland, Henry Scott. Obituary..... 1180  
 Holmes Book Store, Brooklyn, N. Y., moves..... 1339  
 Home school for booksellers. *See* Graham, Bessie.  
 Hoskins (C. H.). Tenth floor bookshop..... 1975  
 Houghton Mifflin Co. Retailers study book publishing costs at Riverside Press, Schenck, V. M. .... 1921  
 House (Col.). Illustration from "Real Colonel House" ..... 1924  
 Houston, Herb. S. Bookseller and the war..... 1615  
 Hovendon, Bruce, with Moffat, Yard & Co. .... 1932  
 Howes, Silas Orrin. Obituary..... 1005  
 Howell, Herb. A. International copyright..... 1216  
 Huebsch, B. W. Report of committee on book-selling education ..... 1631  
 Hutchinson Book and Art Co., Hutchison, Kan., incorporated ..... 1746  
 Hylan, Alb. E. (communication)..... 960  
 International Bureau, Appointments in. *See* Copyright matters.  
 —statistics of book production (*Le Droit d'Auteur*), 1217; Correction ..... 1885  
*Investors' Protector*, issued ..... 20  
 Ireland, Alleyne v. *Chicago Evening Post*..... 269  
 Italian book-trade statistics..... 1885  
 Italy bans outgoing printed matter containing ads. .... 1842  
 Jackson (W. M.) Co., Portland, Ore., incorporated ..... 1013  
 Janes, Rodney, with Hubbell-Leavens..... 20  
 "Jap Herron" suit, 1875; Spirit novels threaten authors' bread and butter..... 1928  
 Jenkins, Herbert. Illustration from catalog..... 1061  
 Jones, J. Jefferson. Advertising of books—Publishers' viewpoint ..... 1618  
 Juvenile book. Heyliger, W. .... 1657  
 Kansas Book Dealers Assn. *See* Book-trade associations.  
 Kennerley (Mitchell) advertising offer (Ed.), 326; 578; 879.  
 Kennerley, Mitchell, New York moves..... 173  
 Kerner, I., New York, goes into business..... 1339  
 Kilbourne, Col. C. E., injured ..... 336  
 Kilpatrick, Guy, Milford, Conn., opens store... 338  
 Kipling, Rudyard, director of British propaganda ..... 626  
 Kirsten, Wm. L., Honolulu, becomes partner of E. H. Brown..... 173  
 Knopf (A. A.), New York, incorporated..... 628  
 Knyvett, Capt. R. Hugh. Obituary..... 1223  
 Koelsch, F. H. Trade acceptances..... 1880  
 Krechevsky, Isadore. My bookselling education ..... 1643



- |   | PAGE       |  | PAGE |
|---|------------|--|------|
| Lange, Wm. H., Jr., in service.....                   | 1338       | Nelson (Thos.) & Sons, Biography .....             | 623  |
| Lapham, Rob. P., in service.....                      | 1932       | Net price: Butler (C. E.) statement (Ed.), 567;    |      |
| Latin America, Books for. Graham, B. ....             | 573        | Code of ethics for the book-trade .....            | 1605 |
| Le Gallez, Jas. W., with <i>North American</i> , 770; |            | Colgate defends fixed price stand, 451;            |      |
| Advertising of books—booksellers' viewpoint..         | 1619       | (Ed.), 568; Suit deferred .....                    | 577  |
| Legler, Henry M., with Open Court Pub. Co....         | 577        | Federal Trade Commission against price             |      |
| Lenox Bookshop, New York, sold out .....              | 457        | maintenance .....                                  | 1475 |
| Lewis, E. St. Elmo, counsel for Rand, McNally,        |            | objects to Sears, Roebuck price cut-               |      |
| 1338; Creating book sales .....                       | 1674       | ting .....   | 955  |
| Lewis Book Co., Los Angeles, sells out, 135;          |            | Macy, R. H. (Victor-Macy case): Court              |      |
| buys Ford's stock .....                               | 457        | rules Victor combination illegal .....             | 1475 |
| Liberty loan; money behind the man (Ed.) ....         | 1051       | Price cutting in the book-trade (Ed.)....          | 240  |
| (Third), New York trade drive, 1004; 1166;            |            | maintenance article by H. R. Tosdal in             |      |
| 1222; 1334; 1381; 1473 .....                          | 1739       | <i>American Economic Review</i> .....              | 1181 |
| Pub. Assn., New York, moves .....                     | 628        | Retail prices (Ed.) .....                          | 1737 |
| Librarian of Congress, Report of .....                | 265        | Stephens bill, Senatorial candidate approves       |      |
| Library Book Co., Brooklyn, N. Y., moves, 1062; 1843  |            | (Jos. E. Daviees).....                             | 1979 |
| Books for a better home. (Grand Rapids Pub-           |            | Supreme Court denies right to fix prices by        |      |
| lic Library) (Ed.) .....                              | 1166       | contract (Boston Store, Chic., v. American         |      |
| workers co-operate with Detroit booksellers           |            | Graphophone Co.) .....                             | 955  |
| (Ed.) .....   | 614        | Uncle Sam against price-cutting (Ed.) ....         | 951  |
| work. See also American Library Assn.                 |            | Success—Marden's Magazine, issued .....            | 20   |
| Lippincott (J. B.) Co., London, Eng., move ....       | 962        | York Booksellers' League. See Book-trade as-       |      |
| Lynd, R. S., becomes managing editor of PUB-          |            | sociations.  |      |
| LISHERS' WEEKLY (Ed.), 9; Leaves PUBLISHERS'          |            | clearing house (Ed.) .....                         | 325  |
| WEEKLY (Ed.) .....                                    | 1052       | Society for the Suppression of Vice arrests        |      |
| McCain, Miss E. M., Wilkinsburg, Pa., buys            |            | book clerk .....                                   | 240  |
| business .....  | 338        | State Branch of American Booksellers Assn.         |      |
| Macauley, Roy H. Obituary .....                       | 456        | See Book-trade Associations.                       |      |
| Macauley, Ward. Why booksellers should be-            |            | Sun issues new book review magazine....            | 577  |
| long to the A. B. A. ....                             | 618        | New Book Store, Boonville, Ind., succeeds C.       |      |
| McBride, Rob., in Europe .....                        | 961        | Harmon .....                                       | 627  |
| McClelland, Goodchild & Stewart (communication)       | 626        | Newspapers of New York City increase prices ..     | 338  |
| McClurg (A. C.) & Co., Pittsburgh, Pa., lease         |            | Preserving .....                                   | 1978 |
| space, 1013; Chicago's largest bookseller.....        | 1970       | "Next thirty years" (Ed.) .....                    | 567  |
| McGraw-Hill Book Co., Inc. (communication)....        | 1010       | Nobel prize winners in literature .....            | 570  |
| Machen, W. T. Suggestion a vital force in sales-      |            | Nye, Simon L. Taking the "boo" out of books..      | 1613 |
| manship .....   | 1380       | Obituary: Adams, H., 1060—Adams, Irving W.,        |      |
| McKay (S. A.), Sharon, Pa., store sold .....          | 628        | 498, 626—Andrus, Wm., 20—Bancroft, Hubert          |      |
| McKee, W. V., manager for J. V. Sheehan & Co..        | 1339       | Howe, 878—Barrie, Geo., 171—Blake, Wilson          |      |
| Macmillan Co. takes over Outing Pub. Co.'s            |            | Wilberforce, 1886—Bowman, Chas. I., 770—           |      |
| books, 1012; Story of an American publishing          |            | Caffin, Chas. H., 171—Canas, Gen. Juan U.,         |      |
| house .....   | 1922       | 336—Castle, Vernon, 577—Chapman, Frederic,         |      |
| MacNeil, John E., Amsterdam, N. Y., retires ....      | 879        | 1932—Dennis, Jas. Teakle, 1744—Dillingham,         |      |
| Macy, R. H. See Net price.                            |            | Edwin F., 626—Doerner, J., 1886—Doubleday,         |      |
| Maggs Bros. expands .....                             | 1742       | Mrs. Frank N., 626—Fitch, Chas. Elliott, 336—      |      |
| Mahoney, Thos., joins army .....                      | 20         | Gautier, Judith, 960—Gill, Mark W., 1843—          |      |
| Mahony, Bertha. Books wanted for Monhegan,            |            | Herz, Adolph, 134—Hill, Mrs. Marion, 336—          |      |
| Me. ....  | 1968       | Hillegas, Howard Clemens, 336—Hitchcock,           |      |
| Malloy, Jas. V., with Small, Maynard .....            | 1886       | Ripley (Ed.), 1471; 1479—Holland, Henry            |      |
| Manufacture books during summer for winter            |            | Scott, 1180—Howes, Silas Orrin, 1005—Kny-          |      |
| selling. Tapley, J. F. (communication) .....          | 1744       | vett, Capt. R. Hugh, 1223—Macauley, Roy H.,        |      |
| Manuscript, Lost .....                                | 1977       | 456—March, Geo., 22—O'Brien, Richard Barry,        |      |
| March, Geo. O. Obituary .....                         | 22         | 1180—Pellissier, Georges J. M., 1085—Pierce,       |      |
| Marvin, Sam. W., Fifty years with Scribner's..        | 498        | John, 498—Polk, Wm. M., 1989—Pugsley,              |      |
| Masefield, John, in United States .....               | 336        | Capt. R. M., 1180—Reis, S., 1684—Rickey,           |      |
| Mason, Jas. F., enters Y. M. C. A. war work..         | 20         | Wm., 960—Roberts, Ellis H., 133—Robertson,         |      |
| Masses, editors' trial, 1223; jury discharged ..      | 1387       | John Ross, 1843—Robinson, Chas. Mulford,           |      |
| Matson, Esther. Fine art of biography .....           | 1837       | 20—Rollins, Montgomery, 1338—Savage, Rev.          |      |
| Melcher, Frederic G. Business books, 328; Vice-       |            | Minot J., 1744—Shorter, Dora, 171—Smith,           |      |
| president of PUBLISHERS' WEEKLY (Ed.), 1324;          |            | Harry James, 1180—Sprague, Dr. Homer Bax-          |      |
| Business books .....                                  | 1650       | ter, 1960—Taride, A., 1985—Thompson, Thos.,        |      |
| Menzies Publishing Co., New York, bankrupt ..         | 1182       | 336—Thomson, Dr. Wm. Hanna, 336—                   |      |
| Middle western market (Ed.) .....                     | 1967       | Tucker, Ephriam, 133—Wagner, Rev. Chas.,           |      |
| Miffin (Geo. H.), completes fifty years with          |            | 1684—Ward, May Alden, 336—Wedekind,                |      |
| firm (Ed.) .....                                      | 422        | Frank, 1180—Young, Jas. Carlton.....               | 134  |
| Military Book Store, Deming, N. M., started ..        | 1932       | O'Brien, Edw. J. Best short stories of 1917 ...    | 329  |
| Miller Bros., Chattanooga, Tenn., fire loss ....      | 579        | O'Brien, Richard Barry. Obituary .....             | 1180 |
| Million dollar salesmanship (Ed.) .....               | 421        | Obscene literature, Recent judicial decision. (An- |      |
| Modern Medicine Pub. Co., Battle Creek, Mich.,        |            | derson v. Patten) (New York Law Journal)....       | 1166 |
| takes over Good Health Pub. Co.'s book depart-        |            | One-man bookstore (Ed.) .....                      | 1001 |
| ment .....  | 627        | Opening of the New York clearing house (Ed.)..     | 1873 |
| Monarch Manifold Book Co., New York, incor-           |            | Oswald Press, New York, consolidated with Fed-     |      |
| porates .....   | 771        | eral Printing Co. ....                             | 1986 |
| Money behind the men (Ed.) .....                      | 1051       | Our relations abroad (Ed.) .....                   | 1213 |
| Moore, Mrs. Herb. H. Teaching of book sales-          |            | "Out of Door Books." See Nature books....          | 1839 |
| manship .....   | 1638       | Outing Pub. Co.'s books taken over by Macmillan..  | 1012 |
| Moore & Kimball, Buffalo, N. Y., sell out .....       | 962        | Oxford University Press, Biography .....           | 623  |
| Morley, Christopher, with Philadelphia Evening        |            | Pacific Manifold Book Co., Emeryville, Cal., in-   |      |
| Public Ledger, 878; In memoriam (S. O.                |            | creases plant .....                                | 135  |
| Howes), 1005; Bookselling for others .....            | 1648       | Page, Louis C., buys Boston Evening Record ...     | 577  |
| Morse's (Richard) "Fear God in Your Own               |            | Palestine, Books on .....                          | 1334 |
| Village." jacket device (Ed.) .....                   | 866        | Paper, English publishers' difficulties (Ed.) .... | 952  |
| Mosely Book Co., Madison, Wis., fire loss ....        | 338        | Federal Trade Commission: Manufacturers            |      |
| Mother Earth Book Shop, New York .....                | 1182       | fill out questionnaire, 21; Government             |      |
| Musgrove, Miss L. H., with Glass Block Store ..       | 498        | control of newsprint resolution amended, 172;      |      |
| Narodnaya Gazeta, issued .....                        | 1181       | Newsprint production in 1917, 498; Increase in     |      |
| National Book Co., Nashville, Tenn., new busi-        |            | commission margin, 499; Jan. production re-        |      |
| ness .....  | 457        | duced, 626; Cost data, 770; Questionnaire sent     |      |
| Historical Society, New York, moves..                 | 1843, 1986 | to book publishers (Ed.), 1052; Investigation      |      |
| Nature books. Artistic catalog of. ("Out of Door      |            | of book paper consumption, 1056; Government        |      |
| Books." M. Horton) .....                              | 1839       | plans for saving, 1382; Shipments still exceed     |      |

- production, 1382; Commission reports, 1685;  
Consumption in May exceeds production, 1977;  
Price set at 3.10 for newsprint.....1984  
—Shortage of in Great Britain.....1974  
Paul (Anthony) & Co., Buffalo, N. Y., incor-  
porated .....135  
Pellissier, Georges J. M. Obituary .....1985  
People's Book Store, Winnipeg, Can., fire loss .....1013  
Periodicals suspending publication in 1917 .....1012  
Phayre, John F., Reminiscences of.....1931, 1980  
Phonograph reproductions of copyrighted works  
(Ed.) 568 .....572  
Pick-ups, 135, 173 .....1746  
Pierce, John. Obituary .....498  
Piper, J. M. Leaves from the life of a nonogena-  
rian bookseller .....1836  
Pittsburgh Booksellers and Stationers Assn. *See*  
Book-trade associations.  
—News Co., Pittsburgh, new manager .....135  
Poetry, Prize awarded for best metrical definition. 1886  
Polk, Wm. M. Obituary .....1985  
Postal matters: Aeroplane mail service .....1387  
—post for Canada .....1984  
—Appropriation for 1919 .....1180  
—Books to soldiers only on request. Bar-  
rows, W. J. (communication) .....1338  
—British postal rates increase .....1929  
—Government purchase of pneumatic tube  
system recommended .....626  
—Mail service to Roumania, Bessarabia and  
the Ukraine suspended .....1929  
—Motor parcel-post route .....1984  
—New York asks for 2-cent postage.....1985  
—business publishers demand repeal  
of postal increases .....133  
—Merchants' Assn. opposes second-class  
zone system .....133  
—Parcel post limit raised .....769  
—Post office situation (zone system) (Ed.) .....1919  
—Postage on books to Australia .....1179  
—tubes in large cities .....1985  
—on books to Canada. McClelland, Good-  
child & Stewart (communication) .....626  
—Postal cards. Bill to restore one cent rate 577  
—Publications barred from mails listed .....20  
—Publishers ask suspension of postage in-  
crease .....1984  
—Revolution in mailing rates of newspapers  
and periodicals .....1876  
—Ruling for books sent to American forces  
abroad .....1745  
—Second-class mail increase: Organizations  
demand repeal .....1180  
—Suggestions for postal rate. De la  
—De la Mare, A. T. (communication).....1930  
—Reshipping .....1929  
—Smith, A. D. "Development of Rates of  
Postage" .....1385  
Pownier, Willard E., in service .....1180  
Presbyterian Board of Publication, Chicago, new  
address .....1062  
—Book Store, St. Louis, moves .....1986  
Price cutting. *See* Net price.  
Price maintenance. *See* Net price.  
Progress in 1918 (Ed.) .....9  
Proud to be a bookseller (Ed.) .....1471  
Publishers want, What the. (Digest by N. Y.  
*Sun*) .....1923  
—WEEKLY: Annual summary No., Jan. 26;  
Travelers' No., Feb. 9; Spring Announcement  
No., Mar. 9; Pre-Convention No., Apr. 27;  
Summer Reading No., May 18; Convention No.,  
May 25; Chicago Book Fair no., June 29.  
—Lynd, R. S., becomes managing editor (Ed.)  
9; Leaves PUBLISHERS' WEEKLY (Ed.) 1052;  
Staff changes (Ed.), 1324; Imprint ed. of *Book*  
*Review* delayed .....1336  
—printers and authors issuing books in 1917,  
Directory of .....272  
Publishing as a war industry, Book (Ed.) .....1165  
—, High cost of .....953  
—(International): Our relations abroad (Ed.) .....1213  
Pugsley, Capt. R. M. Obituary .....1180  
Pulitzer prize awards, Annual, 1841; As stimulus  
to booksellers (Ed.), 1873; Correction .....1887  
Pushing a marginal line. Woodworth, H. A. ... 876  
Putnam, Geo. Haven. (communication), 16; Ar-  
rives in England, 1479; Major Putnam in  
London .....1874  
Rand, McNally & Co., Chicago: Romance of a  
pioneer publisher in Chicago .....1972  
Rare book missing. Mylan, Alb. E. (communica-  
tion) .....960  
Rating book of booksellers (Graphic Arts Board  
of Trade) .....335  
Ray, Chas. E., Brandon, Vt., fire loss .....499  
Red Cross, Publishers organized for, 1684; Suc-  
cess of "employees only" campaign .....1876  
Reformed spelling in Russia .....337  
Reilly & Britton Co., Chicago .....1977  
Reis, Sam'l. Obituary .....1684  
Representatives Club collects for Red Cross....1985  
Retail prices (Ed.) .....1737  
Revenue methods, English publisher on Amer-  
ican .....1215  
Review Pub. Co., Ridgefield Park, N. J., incor-  
porated .....579  
Richmond Book Co., Richmond, Va., opens store. 1013  
Rickey, Wm. Obituary .....960  
Riley, Morgan T., in service .....1932  
Ritter, Thdr. J., arrested .....1180  
Roberts, Ellis H. Obituary .....133  
Robertson, John Ross. Obituary .....1843  
Robinson, Chas. Mulford. Obituary .....20  
Robinson, H. Hunter, with Cassell & Co. ....1060  
Robinson Book Store, Moberly, Mo., fire loss ....338  
Rogers, Miss C. B., with Womans Press .....456  
Rogers (B. H.) & Co., Los Angeles, Cal., move. 1746  
Rollins, Montgomery. Obituary .....1338  
Ronald Press campaign in Boston .....165  
Russian literature .....1475  
Sabin, J. F., New York, moves .....771  
Salesmanship (A. B. A. Suggestive) contest. *See*  
Book-trade Associations .....1055  
—, Million dollar (Ed.) .....421  
—, Ten commandments of .....333  
Savage, Rev. Minot J. Obituary .....1744  
Schenck, V. M. Retailers study book publishing  
costs .....1921  
Schulte, F. J., with Laird & Lee .....626  
Schulte, Thdr. (communication) .....1180  
Scrantom, Wetmore & Co. has fiftieth birthday. 1839  
Sears, Roebuck, price cutting .....955  
Serendipity Shop, Richmond, Va. Richmond  
woman conducting quaint shop .....13  
Shanley (H. J.) & Co., Inc., Burlington, Vt.,  
opens book store .....627  
Shaw (A. W.) Co., Chicago: A Chicago publisher  
of business books .....1973  
Sheffield (W. E.) & Son, Benton Harbor, Mich.,  
fire loss .....879  
Sherwood, Mrs. P. C. Convention letter .....1624  
Sherwood Co., New York, moves .....1224  
Shores, Robt. J., New York, incorporated .....1062  
Shorter, Dora. Obituary .....171  
Siegel Cooper & Co., Chicago, sell out .....1685  
Simonson, Harry J., becomes associated with  
PUBLISHERS' WEEKLY (Ed.) .....1324  
Sinclair's (Upton), new monthly .....961  
Skeffington & Sons, London, Eng., firm changes. 771  
Small, Maynard & Co., Boston, move .....1843  
Smith, Harry James. Obituary .....1180  
Smith & Lamar, Dallas, Tex.; Enlisting the help  
of the publisher's traveler .....1007  
Smith (W. H.) & Son. How an English house is  
training able "seconds," 1002; More about W.  
H. Smith and Son's course of instruction ....1174  
Société d'Exportation des Editions Françaises.  
*See* Clément, Marguerite.  
Soldier reading, More about (*A. L. A. War Serv-*  
*vice Bulletin*) .....764  
Soldiers are reading, What ("Keeping Our Fight-  
ers Fit") .....1879  
—New readers among. Whitmore, F. H. ....1978  
Sonneck, O. G., with Schirmer .....269  
Speeding up (Ed.) .....1835  
Spirit novels threaten author's bread and butter.  
Strunsky, S. (*Evening Post*) .....1928  
Sprague, Dr. Homer Baxter. Obituary .....1060  
Spring books (Ed.) .....763  
—lines of the publishers and some of the men  
who will show them .....423  
Surgeon, A. Arth., knighted .....626  
Standardized catalogs conference. *See* Catalogs  
conference.  
Stapp, Emilie Blackmore, originator of "Happy  
Tribe" .....1886  
Stationers' and Publishers' Board of Trade. *See*  
Book-trade associations.  
Stekettee (P.) & Sons, Grand Rapids, Mich., fire  
loss .....1932  
Stephens bill. *See* Net price.







	PAGE		PAGE
Clark, John Spencer. "The Life and Letters of John Fiske".....	540	Martin, Helen R. "Fanatic or Christian?"....	1272
Clodd, Edw. "The Question".....	542	Morse, Richard. "Fear God in Your Own Village".....	929
Dawson, Coningsby. "The Glory of the Trenches".....	917	Mosher, Jos. A. "The Essentials of Extempore Speaking".....	218
Dejeans, Eliz. "Nobody's Child".....	535	Muchanow, Marfa. "My Empress".....	1269
Depew, Alb. N. "Gunner Depew".....	919	Musgrave, Geo. Clark. "Under Four Flags for France".....	540
Duncan, Frances. "Home Vegetables and Small Fruits".....	542	Oppenheim, E. Phillips. "The Pawns Count"....	1275
Eddy, Sherwood. "With Our Soldiers in France".....	222	Paine, Alb. Bigelow, comp. "Mark Twain's Letters".....	221
Empey, Arth. Guy. "First Call".....	215	Porter, Eleanor H. "Oh Money! Money!"....	1271
Ferber, Edna. "Fanny Herself".....	208	Price, G. Ward. "The Story of the Salonica Army".....	548
Foot, John Taintor. "The Lucky Seven".....	539	Rauschenbusch, Wa. "A Theology for the Social Gospel".....	548
Fosdick, Harry Emerson. "The Meaning of Faith".....	214	Redesdale, Lord. "Further Memories".....	217
Freytag-Loringhoven, Baron von. "Deductions from the World War".....	918	Redier, Antoine. "Comrades in Courage".....	545
Gerard, James W. "Face to Face with Kaiserism".....	1266	Rees, Arth. J. See Watson, John R.	
Grinnell, Eliz. "Thoughts for the Kit-Bag"....	920	Selfridge, H. Gordon. "The Romance of Commerce".....	930
Hale, Edw. Everett, Jr. "The Life and Letters of Edward Everett Hale".....	216	Sherman, Stuart P. "On Contemporary Literature".....	219
Harper, Florence MacLeod. "Runaway Russia"....	1266	Sinclair, May. "The Tree of Heaven".....	531
Heyliger, Wm. "Don Strong, Patrol Leader"....	1275	Solbert, Oscar N. See Bertrand, Georges.	
Holmes, Corp. R. Derby. "A Yankee in the Trenches".....	212	Stringer, Arth. "The House of Intrigue".....	924
Hutten, Baroness von. "The Bag of Saffron"....	208	Tobenkin, Elilas. "The House of Conrad"....	536
Jastrow, Morgan, Jr. "The War and the Bagdad Railway".....	215	Tompkins, Juliet Wilbur. "At the Sign of the Oldest House".....	210
Kammerer, Percy Gamble. "The Unmarried Mother".....	543	Tracy, Louis. "The Revellers".....	927
Kelly, Ethel. "Over Here".....	924	Trent, Wm. P., ed. and others. "The Cambridge History of American Literature"....	928
Kerr, Sophie. "The Golden Block".....	538	Trotzky, Leon. "The Bolsheviki and World Peace".....	222
Knyvett, Capt. R. Hugh. "'Over There' with the Australians".....	1264	Trotzky, Leon. "Our Revolution".....	921
Lagerlöf, Selma. "The Holy City".....	1270	Trufanoff, Sergei Michailovich. "The Mad Monk of Russia".....	922
Lake, Simon. "The Submarine in War and Peace".....	1269	Turner, Geo. Kibbe. "The Biography of a Million Dollars".....	926
Leacock, Stephen. "Frenzied Fiction".....	207	Vance, Louis Jos. "The False Faces".....	209
Lutz, Frank E. "Field Book of Insects".....	546	Wagner, Rob. "Film Folk".....	929
Lear, Edw. "Nonsense Books".....	534	Watson, John R., and Rees, Arth. J. "The Mystery of the Downs".....	537
Lutz, Grace L. H. "The Enchanted Barn"....	927	Wells, Carolyn. "Vickv Van".....	538
McBride, Capt. Herb. W. "Emma Gees".....	1263	West, Rebecca. "The Return of the Soldier"....	533
McFee, Wm. "Aliens".....	923	Weston, Geo. "The Apple-Tree Girl".....	535
MacGill, Patrick. "The Brown Brethren"....	1271	Woodhull, Will Scranton. "The Master Quest"....	217
MacQuarrie, Lieut. Hector. "Over Here".....	921	Wright, Richardson W. "Letters to the Mother of a Soldier".....	1267
"Managing a Business in War-Time".....	546		

## INDEX TO ADVERTISERS

	PAGE		PAGE
Abingdon Press .....	203, 1259, 1500, 1574, 1721, 2004	Fly (H. K.) Co. ....	1954
Agence Generale .....	481	Funk & Wagnalls Co. ....	483, 1578
Altemus (Henry) Co.....	1466, 1499, 1860	Georg & Co. ....	1907
Am. Booksellers' Ass'n.....	950, 1046, 1164, 1211, 1320, 1375	George, Henry .....	37
American News Co.....	111, 150, 191, 308, 399, 480, 514, 603, 707, 852, 901, 987, 1036, 1157, 1203, 1246, 1358, 1461, 1467, 1724, 1729, 1769, 1825, 1865, 1907, 1909, 1952, 2007, 2009	Graphic Arts Board of Trade .....	311, 1044
Antiquarian Book Co. ....	148-1860	Great Aim Society .....	37-2002
Appleton (D.) & Co....	3, 195, 233, 234, 235, 401, 519, 714, 715, 716, 717, 905, 1249, 1290, 1291, 1363, 1508, 1509, 1586	Grosset & Dunlap .....	413, 1316, 1371
Arc Pb'g Co.....	1361	Harper & Bros....	115, 238, 317, 486, 487, 738, 739, 742, 856, 1040, 1161, 1294, 1295, 1530, 1588, 1592, 1829
Arens, Egmont H. ....	1499	Harvey, George U. ....	938
Army & Navy Signal Publishers.....	1501	Hearst's International Library Co....	996, 1373
Association I. C. P. ....	1735	Herz Brothers .....	414
Association Press .....	231, 939, 1575	Holman (A. J.) Co. ....	2004
Australian News Co.....	38-1036	Holt (Henry) & Co....	415, 745, 913, 1305, 1524, 1826, 1910
Automobile Blue Book Publishing Co..	157	Houghton Mifflin Co....	113, 403, 485, 709, 722, 723, 946, 1208, 1364, 1582, 1955
Baker & Taylor Co.....	37, 354, 648, 1202, 1321	Huebsch (B. W.) Co. ....	1310
Baker's Great Book Shop .....	37-2002	Ideal Book Mailing Corner Co.....	37-1765
Banta (George) Publishing Co....	1725, 1766	Jacobs (George W.) & Co. ....	559, 606, 754, 949
Barse & Hopkins .....	1315	Jones (Marshall) Co. ....	849
Benziger Bros. ....	849	Jordan & Co. ....	1905, 2006
Bigelow, Brown & Co. ....	38	Kennerley, Mitchell .....	320
Blakiston's (P.) Son & Co.....	854, 859	Kilner (H. L.) & Co. ....	1245
Bloch Pub'g Co. ....	1409	Knopf (Alfred A.) .....	1965
Bobbs-Merrill Co.....	112, 152, 232, 312, 315, 491, 556, 612, 762, 942, 1038, 1159, 1286, 1322, 1376, 1463, 1470, 1504, 1585, 1733, 1869, 1913, 1914, 2010	Laird & Lee, Inc. ....	847, 1526, 2005
Boni & Liveright, Inc. ....	122, 123, 494, 566, 611, 740, 741, 994, 1163, 1300, 1527, 1593	Lamb Publishing Co. ....	38, 150
Boy Scouts of America .....	563	Lane (John) Co....	2, 314, 407, 527, 708, 726, 727, 912, 1043, 1258, 1581, 1866, 1868
Brassil (D. S.) Bindery .....	37-2006	Laurie (T. Werner), Ltd. ....	989
Brentano's .....	750, 1312, 1522	Lippincott (J. B.) Co....	199, 239, 400, 484, 523, 605, 724, 725, 909, 990, 1158, 1206, 1251, 1362, 1462, 1510, 1511, 1730
Britton Publishing Co. ....	756, 1045, 1319, 1594, 1960, 1961	Little (J. J.) & Ives .....	39-1861
Brown, Nicholas L. ....	846	Little, Brown & Co....	7, 8, 116, 197, 316, 404, 521, 608, 730, 731, 907, 947, 991, 1248, 1287, 1516, 1517, 1583
Cazenove (C. D.) & Sons.....	37-2002	Lohn, Agnette Midgarden .....	1765
Century (The) Co....	202, 555, 941, 1285, 1302, 1507	Longmans, Green & Co.....	755
Chicago Bookmen's Field Day .....	1917	Lothrop, Lee & Shepard Co.....	728, 729
Clode, Edward J. ....	526, 863, 904	Macaulay Co. ....	1255
Crowell (T. Y.) Co.....	159, 1830, 1912	Macmillan (The) Co. ....	324, 520, 860, 1041, 1207, 1465, 1528, 1736
Cupples & Leon Co. ....	840, 841	Maggs Bros. ....	1767, 1945
De La Mare (A. T.) Ptg. & Pub. Co....	839	McBride (Robert M.) & Co. ....	1410, 1308
Dodd, Mead & Co.....	154, 560, 561, 736, 737, 999, 1298, 1871	McClurg (A. C.) & Co....	149, 308, 418, 419, 478, 602, 850, 987, 997, 1047, 1081, 1246, 1408, 1500, 1590, 1722, 1862, 1952, 1962
Dodge Publishing Co.....	1577	McKay, Edward C. ....	2003
Donahue (M. A.) & Co.....	948	McLoughlin Bros. ....	482, 1728
Doran (George H.) Co....	237, 323, 492, 493, 734, 735, 861, 1048, 1049, 1252, 1253, 1292, 1293, 1367, 1518, 1519, 1731, 1734, 1963	Merriam (G. & C.) Co.....	853
Doubleday, Page & Co..	1, 153, 201, 236, 411, 525, 565, 718, 719, 720, 721, 855, 911, 1212, 1257, 1303, 1370, 1512, 1514, 1515, 1587, 1723, 1833, 1911, 2005	Military Publishing Co.....	110, 151, 192, 310, 356, 416, 515, 562, 610, 758, 902, 988, 1037, 1082, 1205, 1210, 1360, 1409, 1469, 1726, 1768, 1864, 1908, 1953, 2008
Drake (Frederick J.) & Co.....	1863	Modelo Pub. Co. ....	121, 158, 240
Duffield & Co.....	753	Modern Medicine Pub. Co. ....	848
Dutton (E. P.) & Co.....	194, 1309, 1520	Moffat, Yard & Co.....	5, 309, 1304, 1523
Electrical Testing Laboratories .	39, 1498, 1765	Nature Lovers League of Am. ....	512
		Nelson (Thomas) & Sons....	307, 477, 845, 1307, 1579, 1727

	PAGE		PAGE
Newbegin, John J. ....	353	Scribner's (Charles) Sons..	124, 402, 553, 711, 712, 713, 1000, 1283, 1289, 1502, 1505, 1827
New Library, Inc. ....	489	Shaw (A. W.) Co.....	118, 119
North American (Phila.) .....	761	Shaw, G. Arnold.....	155, 1589
Open Court Pub. Co. ....	850	Shores (R. J.) Corporation.....	1574, 1964
Oxford University Press..	241, 479, 843, 1306	Small, Maynard & Co....	408, 757, 760, 995, 1311, 1513, 1591, 1915, 1958
Page (The) Co...4, 114, 476, 557, 842, 857, 1039, 1573, 1595, 1867, 1966		Société d' Exportation des Editions Fran- çaises .....	40, 516, 1870
Penn Publishing Co.....	319	Spencer, Walter T. ....	148, 2002
Pilgrim Press .....	1203	Standard Publishing Co.....	1357, 1408, 1724
Pitman (Isaac) & Sons.....	475, 1407	Stokes (F. A.) Co...160, 244, 313, 420, 518, 710, 858, 943, 1162, 1296, 1297, 1366, 1529	
Presbyterian Board of Publication...	752, 1720	Sully (Geo.) & Co.....	243, 748, 749, 1525
Publishers' Service Bureau.....	1860	Sun, The (N. Y.).....	321
PUBLISHERS' WEEKLY ...	355, 490, 564, 862, 998, 1209, 1318, 1359, 1372, 1374, 1468, 1576, 1770, 1832, 1906	Tapley (J. F.) Co.....	39, 2006
Putnam's (G. P.) Sons..	147, 196, 242, 318, 409, 522, 604, 609, 746, 747, 906, 992, 1250, 1299, 1464, 1521, 1596, 1834, 1957	Terquem J. Librairie.....	839
Rand, McNally & Co.....	732, 733, 1831, 2006	Tribune (New York) .....	406
Reed, Helen Leah.....	1720	Typo Mercantile Agency.....	480
Reilly & Britton Co...322, 405, 488, 558, 607, 759, 908, 944, 993, 1050, 1160, 1288, 1365, 1506, 1584, 1732, 1828, 1872, 1956		University of Chicago Press.....	848, 1722
Revell (Fleming H.) Co...417, 864, 1042, 1301, 1959		Vail-Ballou Co. ....	39-602
Ritzmann, Charles L. ....	475	Van Nostrand (D.) Co.....	1313
Ronald Press Co.....	1314	Vir Publishing Co.....	412
Saalfeld Pub. Co.....	1721	Warne (Frederick) & Co.....	1204
Sargent, Porter E. ....	1766	Watt (W. J.) & Co.....	945
Saunders (W. B.) Co.....	751	Whitman Publishing Co.....	481
Schoenhof Book Co.....	1905, 2002	Wiley (J.) & Sons.....	306, 844
		Winston (John C.) Co.....	743, 744, 1918
		Womans Press .....	851, 1317, 1861, 2007
		World Book Co.....	1725
		World Publishing Co.....	1723, 1767, 1862
		Wycil & Co.....	37-2002